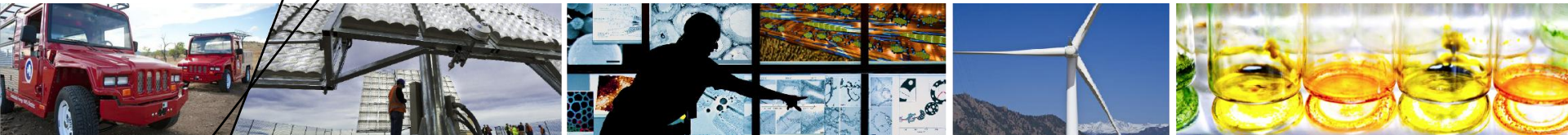


# Steps Toward Bankability



## Differentiating Quality PV

Sarah Kurtz, John Wohlgemuth

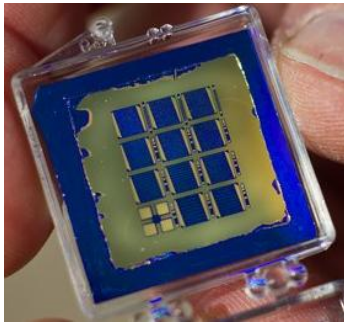
March 6, 2012

# Purpose and Outline

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- **Stimulate discussion about what we need in a bankability report(s)**
- **Briefly describe status and efforts currently underway; National lab roles in these**

# A Bankability Report or Series of Reports?



Demonstrate  
Concept  
With Small  
Solar Cell



Demonstrate  
Module Fabrication



Demonstrate Power  
Plant

# Product versus Project Validation

## Product Validation

**Demonstrate  
Performance of Product:  
“It Works”**

**Manufacturing Quality  
Control:  
“We can make it  
reproducibly”**

**Demonstrate long-term  
Field Performance:  
“It lasts”**

## Project Validation

**Demonstrate  
Performance of Product:  
“It Works”**

**Manufacturing Quality  
Control:  
“We can make it  
reproducibly”**

**Demonstrate long-term  
Field Performance:  
“It lasts”**

**Project-Specific  
Prediction**

# Relationship to Topics Covered Later

## Product Validation

**Demonstrate  
Performance of Product:  
“It Works”**

**Manufacturing Quality  
Control:  
“We can make it  
reproducibly”**

**Demonstrate long-term  
Field Performance:  
“It lasts”**

Quality  
of  
Goods

Quality of  
Prediction

## Project Validation

**Demonstrate  
Performance of Product:  
“It Works”**

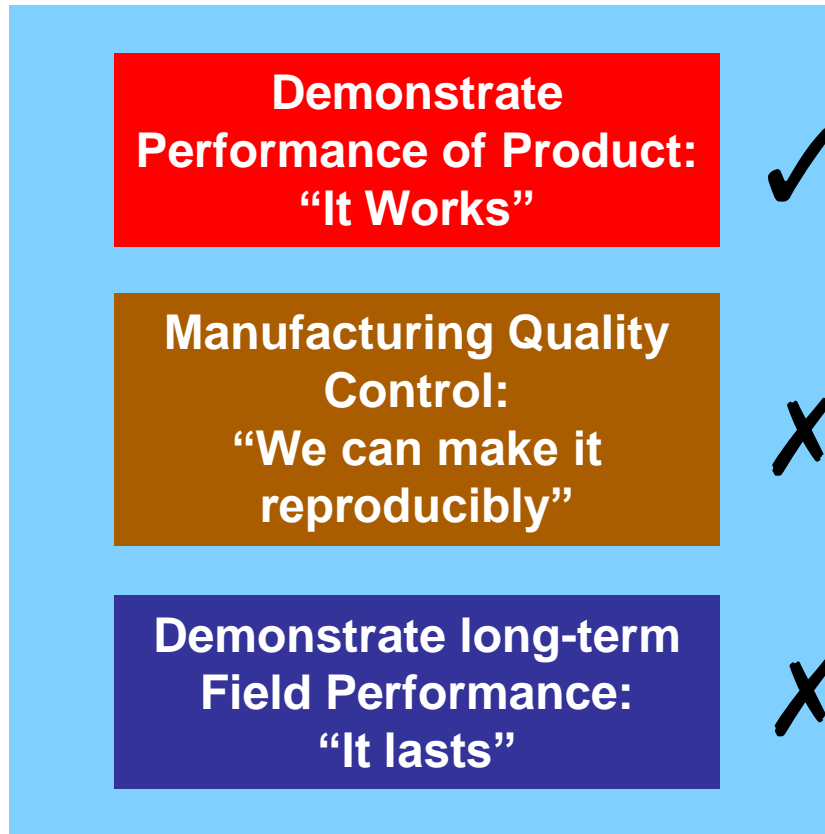
**Manufacturing Quality  
Control:  
“We can make it  
reproducibly”**

**Demonstrate long-term  
Field Performance:  
“It lasts”**

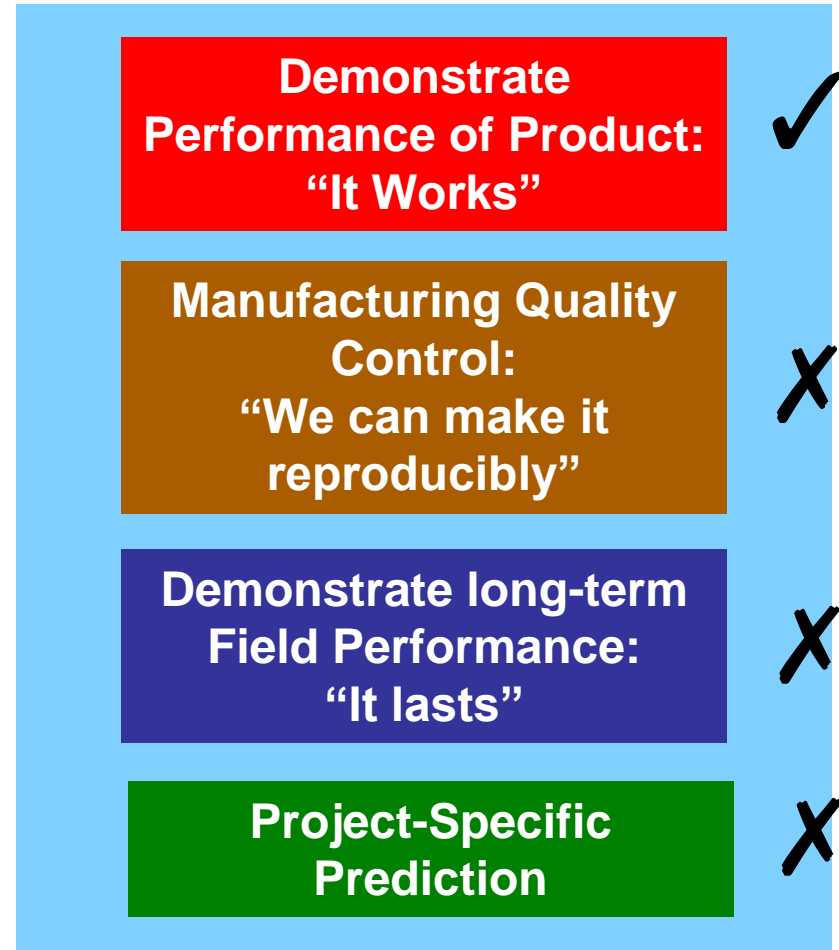
**Project-Specific  
Prediction**

# Status of Validation Standards

## Product Validation



## Project Validation



# Roles for National Labs to Address Holes

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- **Facilitate Community Efforts to Develop Tools and Standards**
  - QA Task Force (talk about next)
  - Ad-hoc committee priority: 1-yr acceptance test
  - RTCs (Jennifer Granata will describe)
- **Research to Elucidate Technical Issues**
  - Target community-identified issues
  - Topic for a different day...

## **International PV Module Quality Assurance Forum was held in July, 2011, San Francisco**

### **Outcome:**

#### **Formed International PV QA Task Force:**

**Group of volunteers/professionals (> 300) working  
toward a common goal**



# International PV Module Quality Assurance Forum

## July, 2011, San Francisco

### Formed International PV QA Task Force:

#### Goals of International PV QA Task Force:

1. *To develop a QA rating system that provides **comparative information about the relative durability of PV modules to a variety of stresses** as a useful tool to PV customers and as a **starting point** for improving the accuracy of quantitative PV lifetime predictions.*
  - 1) Compare module designs
  - 2) Provide a basis for manufacturers' warranties
  - 3) Provide investors with confidence in their investments
  - 4) Provide data for setting insurance rates
2. **Create a guideline for factory inspections of the QA system used during manufacturing.**

The PV QA Task Force formed at the conclusion of the Forum consists of six Task Groups:

**Task Group 1:** PV QA Guideline for Manufacturing Consistency

**Task Group 2:** PV QA Testing for Thermal and mechanical fatigue including vibration

**Task Group 3:** PV QA Testing for Humidity, temperature, and voltage

**Task Group 4:** PV QA Testing for Diodes, shading and reverse bias

**Task Group 5:** PV QA Testing for UV, temperature and humidity

**Task Group 6:** Communication of PV QA ratings to the community (leader David Williams)

Make it reproducibly

“It lasts”

Today's discussion

# Efforts to Develop Validation Standards

## Project Validation

**Demonstrate Performance of Product:  
“It Works”**



**Manufacturing Quality Control:  
“We can make it reproducibly”**



**Demonstrate long-term Field Performance:  
“It lasts”**



**Project-Specific Prediction**



## National Lab-Supported Efforts

**QA Task Force – Task Group 1**

**QA Task Force – Task Groups 2-6**

**RTCs**

**RTCs**